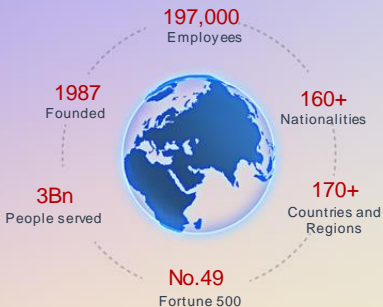


# We are a global company

We started in China and now operate around the world. We pride ourselves on being a global corporate citizen.



# We are a leading player in ICT industry

## Connectivity

- Wireless networks
- Internet of Things
- Fixed networks

## Smart Devices

- Smart home devices
- Smartphones
- Wearables

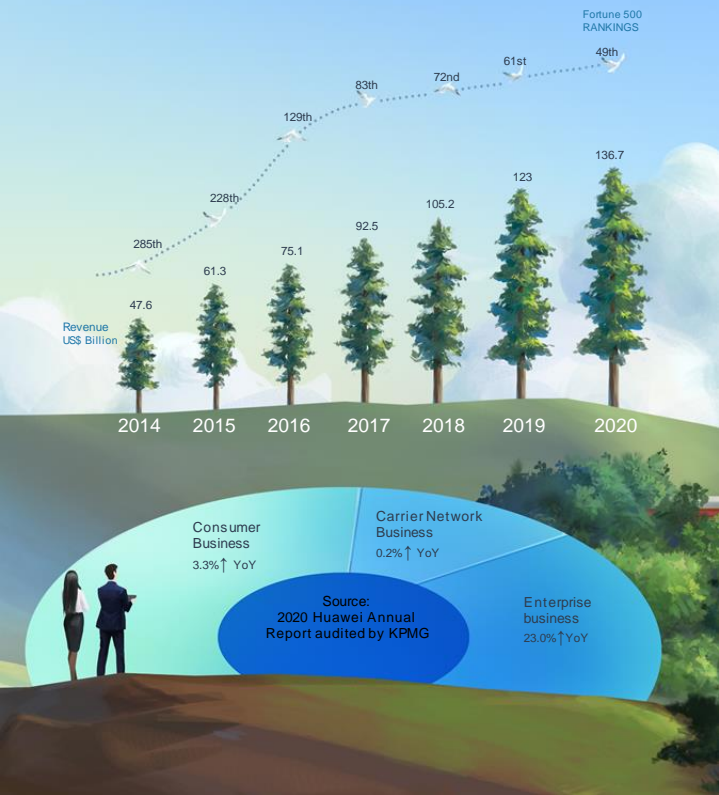
## Computing & Cloud

- Storage and servers
- Enterprise Intelligence
- Data centers
- AI platforms



# We maintain sustainable and solid growth

We have achieved robust growth in recent years. Enterprise business grew rapidly. Carrier business maintained steady performance. And consumer business growth slowed.



# We are 100% employee-owned

Employee ownership is a key factor in the growth of the company. It allows Huawei to plan for the long term. By the end of 2020, 121,269 employees held Huawei shares.

## 0.81%

- Ren Zhengfei holds a 0.81% stake in the company as a natural person shareholder

## 84.34%

- 110,999 current employees own 84.34%

## 14.85%

- 10,270 retired employees own 14.85%

## 0%

- owned by any governments, financial institutions or any consortiums



# We follow a model of collective leadership

A Representatives' Commission, a Board of Directors and a Supervisory Board manage and oversee major company matters.



Shareholding employees with voting rights elect the Commission on a one-vote-per-share basis.



The Commission elects the company's Board of Directors and Supervisory Board on a one-vote-per-person basis.



Board  
of Directors

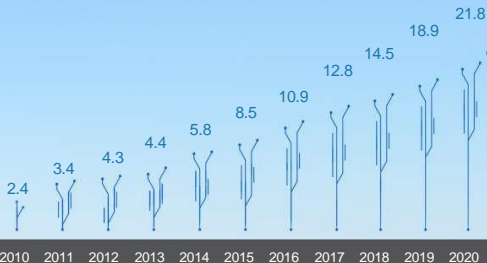
Supervisory  
Board



# R&D investment is a marathon

We focus on customer needs and invest heavily to research and develop the technologies that drive the world forward.

R&D Investment  
US\$ Billion



Over the last decade, we invested US\$ 110 billion in R&D. Constant research spending propels our innovation.

Note: based on the closing exchange rate at the end of 2020

**>10%**

Every year, we invest more than 10% of our revenue in R&D

**TOP**

We have one of the largest patent portfolios in the world

**No.1**

We are the Top patent-holder for 5G technology worldwide, we held 20% of all 5G patents till June 2020

# Innovating for Innovators

The world is full of possibilities. Innovation turns them into reality. Innovation isn't just about imagination, it caters to the innovative needs in each and every one of us. Innovating is instrumental to your business and life, as it is to the progress of humanity.



## **Create Smarter businesses**

Enabling organizations to do business in a smarter way



## **Create new experiences**

Enriching lives, at home and on the go



## **Create a sustainable planet**

Aiming to reach the whole planet, protect the environment, respect privacy

# Security. We Do More.

## Huawei spends heavily on cyber security and privacy protection

- It accounts for 5% of our annual R&D budget, and 2% of our worldwide R&D staff – roughly twice the industry average
- Since 1987, across 1500+ networks in 170+ countries, no Huawei customers have suffered a major cyber security incident

## We are transparent, and welcome third-party inspections

- We've established seven cyber security centers globally to provide technical verification and evaluation platforms for our products
- We've passed 240+ product security certifications and obtained certification for our security management system

## We practice the ABC Rules



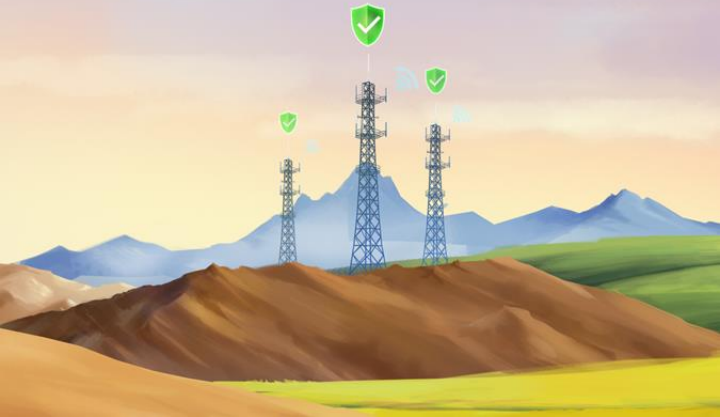
Assume nothing



Believe nobody



Check everything





# TECH4ALL: Leave No One Behind

The world is increasingly driven by digital technologies and TECH4ALL believes no one should be left behind. TECH4ALL centers on developing digital inclusion and empowerment initiatives, encouraging the use of technology partnerships to support four basic human rights.



## ENVIRONMENT4ALL

Using technology to mitigate the effect of climate change to help protect our planet



## EDUCATION4ALL

Making learning more accessible to the disadvantaged and underprivileged, including those living in rural areas



## HEALTH4ALL

Providing access to essential healthcare services, enabling early detection of diseases, and supporting medical research



## DEVELOPMENT4ALL

Eliminating economic development gaps by encouraging entrepreneurship and helping create jobs through digital means.



# Building a better, Sustainable Future

We focus on four areas around sustainability: digital inclusion, security and trustworthiness, environmental protection, and healthy and harmonious ecosystem.

## Digital inclusion



- 100+ million people in rural areas are connected by Huawei
- Huawei's ICT academy benefits 900+ colleges across more than 60 countries and regions

## Security and trustworthiness



- We provide 24/7 technical services for over 1500 networks worldwide
- We signed cybersecurity agreements with over 3400 partners

## Environmental protection



- Huawei's products and solutions cut power consumption by 10-15%
- We reuse more than 80% of returned products

## Healthy and harmonious ecosystem



- We work to ensure employee growth and maximize value, and actively contribute to the communities where we operate
- We also work with all industry partners to build a healthy and harmonious industry ecosystem



We are committed to  
bringing digital to every person,  
home and organization for a fully  
connected, intelligent world



# WHO IS HUAWEI

