

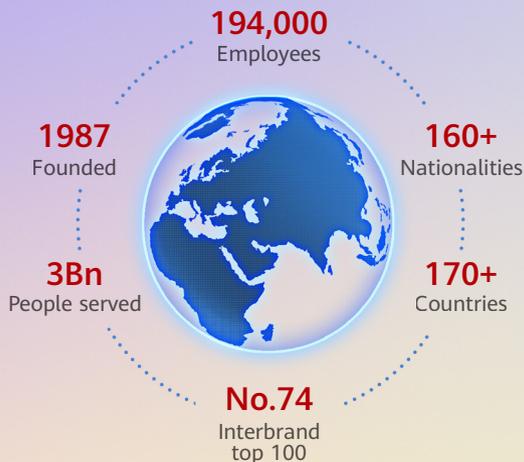


WHO IS HUAWEI



We are a global company

We started in China and now operate around the world. We pride ourselves on being a global corporate citizen.



We are a leading player in ICT industry

For over 30 years, we have focused on providing information and communications technology (ICT) infrastructure and smart devices.

Connectivity

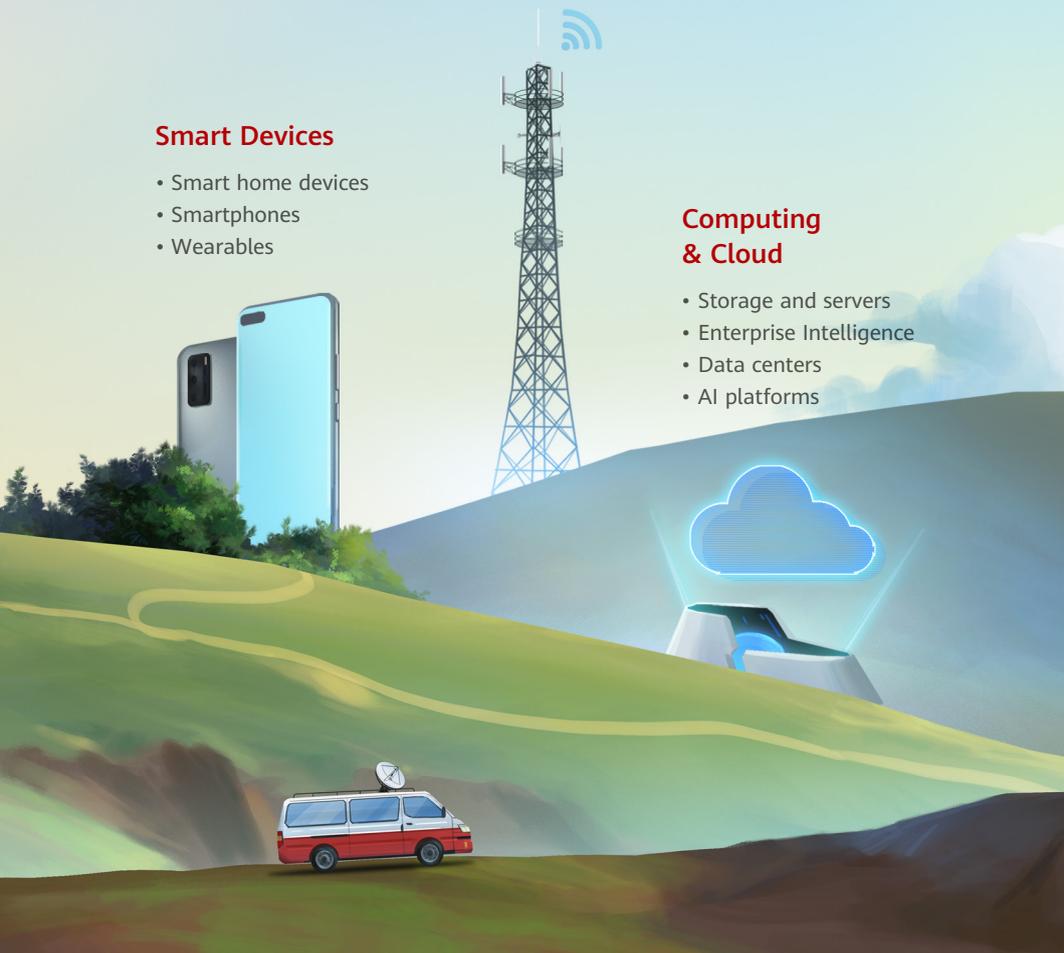
- Wireless networks
- Internet of Things
- Fixed networks

Smart Devices

- Smart home devices
- Smartphones
- Wearables

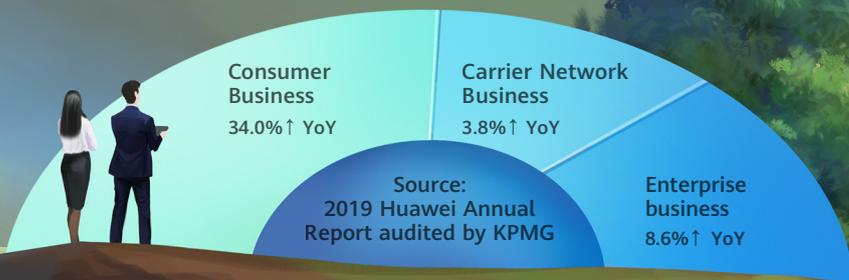
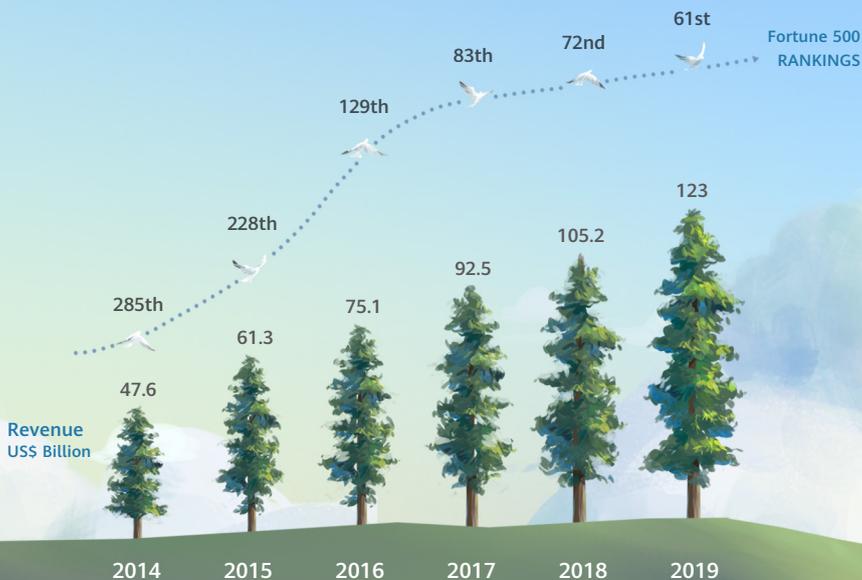
Computing & Cloud

- Storage and servers
- Enterprise Intelligence
- Data centers
- AI platforms



We maintain sustainable and solid growth

In recent years, we have achieved rapid growth in our consumer business, our carrier business held steady, and our enterprise business expanded moderately. In 2019, we set up the Cloud & AI business group.



Source:
2019 Huawei Annual
Report audited by KPMG

We are 100% employee-owned

Employee ownership is a key factor in the growth of the company. It allows Huawei to plan for the long term. By the end of 2019, 104,572 employees held Huawei shares.

0.94%

- Ren Zhengfei holds a 0.94% stake in the company as a natural person shareholder

86.47%

- 98,686 current employees own 86.47%

12.59%

- 5,886 retired & restructured employees own 12.59%

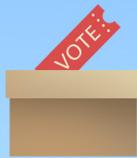
0%

- owned by any governments, financial institutions or any consortiums

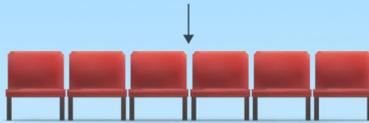


We follow a model of collective leadership

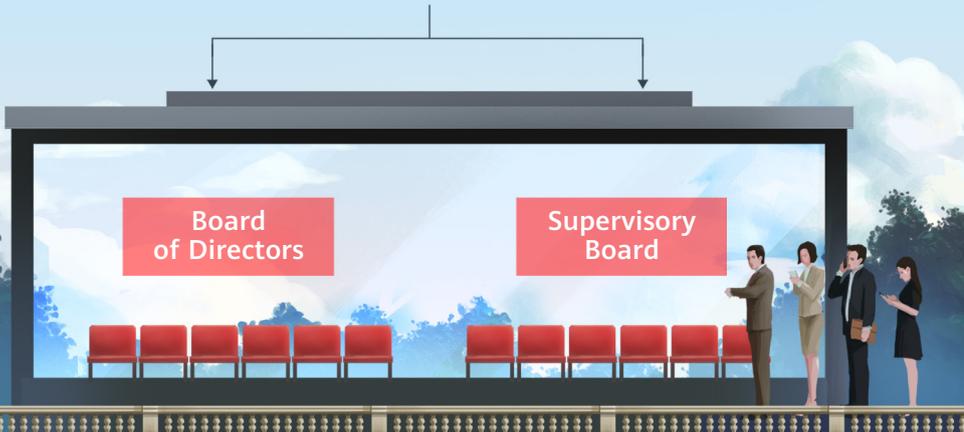
A Representatives' Commission, a Board of Directors and a Supervisory Board manage and oversee major company matters.



Shareholding employees with voting rights elect the Commission on a one-vote-per-share basis.



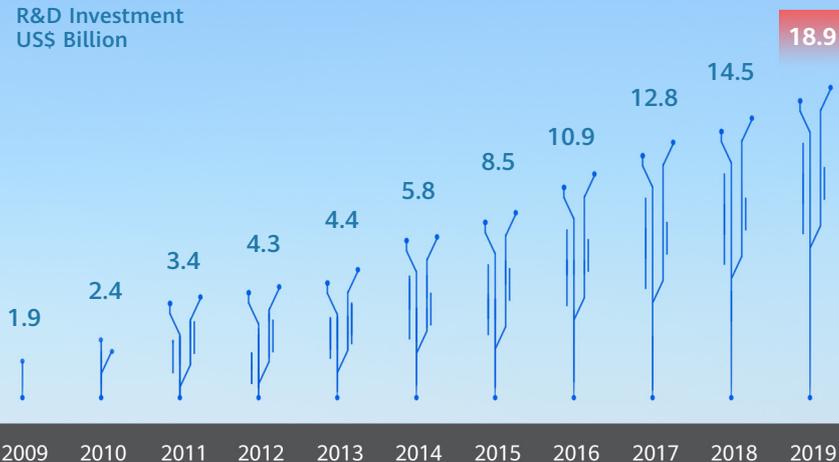
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R&D investment is a marathon

We focus on customer needs and invest heavily to research and develop the technologies that drive the world forward. We are now one of the world's largest patent holders.

R&D Investment
US\$ Billion



Over the last decade, we invested US\$ 86 billion in R&D. Constant research spending propels our innovation.

Note: based on the closing exchange rate at the end of 2019

>10%

Every year, we invest more than 10% of our revenue in R&D

TOP2

We are the second largest patent-holder in Europe since 2019

No.1

We are the Top patent-holder for 5G technology worldwide, we held 20% of all 5G patents till June 2020

Sustained innovation is the foundation of Huawei's ongoing success. By the end of 2019, we held 85,000+ active patents, 47% of which were granted in Europe and the US.

Innovating for Innovators

The world is full of possibilities. Innovation turns them into reality. Innovation isn't just about imagination, it caters to the innovative needs in each and every one of us. Innovating is instrumental to your business and life, as it is to the progress of humanity.

Create smarter businesses

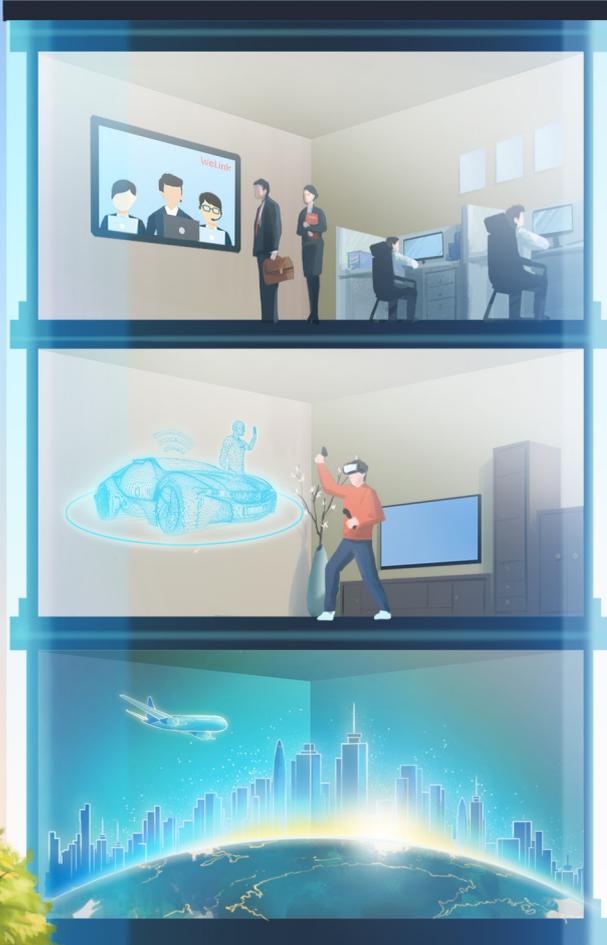
Enabling organizations to do business in a smarter way

Create new experiences

Enriching lives, at home and on the go

Create a sustainable planet

Aiming to reach the whole planet, protect the environment, respect privacy



Security. We Do More.

Huawei spends heavily on cyber security and privacy protection

- It accounts for 5% of our annual R&D budget, and 2% of our worldwide R&D staff – roughly twice the industry average
- Since 1987, across 1500+ networks in 170+ countries, no Huawei customers have suffered a major cyber security incident

We are transparent, and welcome third-party inspections

- We've established four cyber security centers globally to provide technical verification and evaluation platforms for our products
- We've passed 240+ product security certifications and obtained certification for our security management system

We practice the ABC Rules



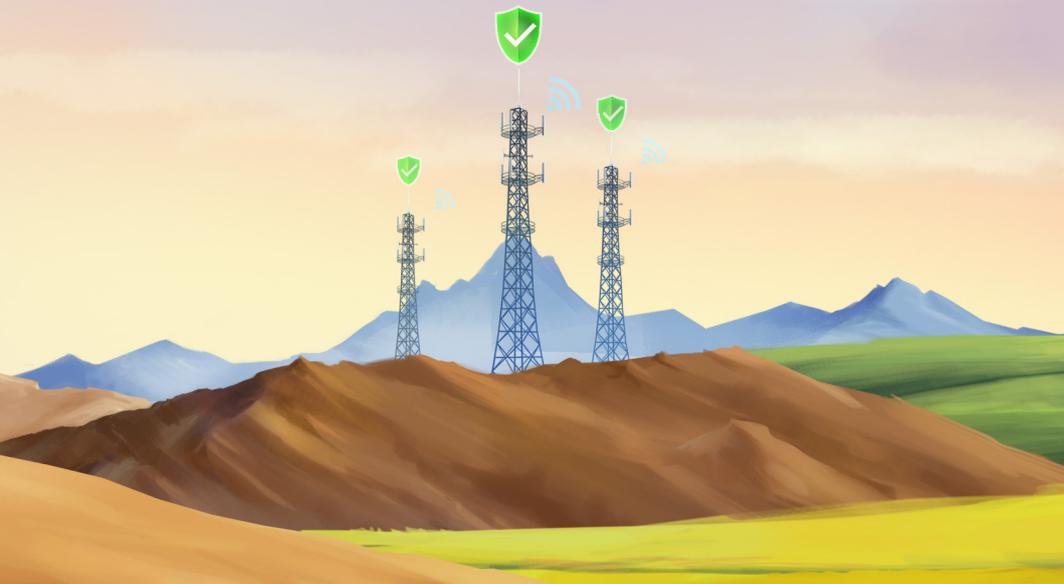
Assume nothing



Believe nobody



Check everything



TECH4ALL: Leave No One Behind

The world is increasingly driven by digital technologies and TECH4ALL believes no one should be left behind. TECH4ALL centers on developing digital inclusion and empowerment initiatives, encouraging the use of technology partnerships to support four basic human rights.



ENVIRONMENT4ALL

Using technology to mitigate the effect of climate change to help protect our planet



HEALTH4ALL

Providing access to essential healthcare services, enabling early detection of diseases, and supporting medical research



EDUCATION4ALL

Making learning more accessible to the disadvantaged and underprivileged, including those living in rural areas

DEVELOPMENT4ALL

Eliminating economic development gaps by encouraging entrepreneurship and helping create jobs through digital means.



Building a better, Sustainable Future

We focus on four areas around sustainability: digital inclusion, security and trustworthiness, environmental protection, and healthy and harmonious ecosystem.



Digital inclusion

- 100+ million people in rural areas are connected by Huawei
- Huawei's ICT academy benefits 900+ colleges across more than 60 countries and regions



Security and trustworthiness

- We provide 24/7 technical services for over 1500 networks worldwide
- We signed cyber security agreements with over 3400 partners



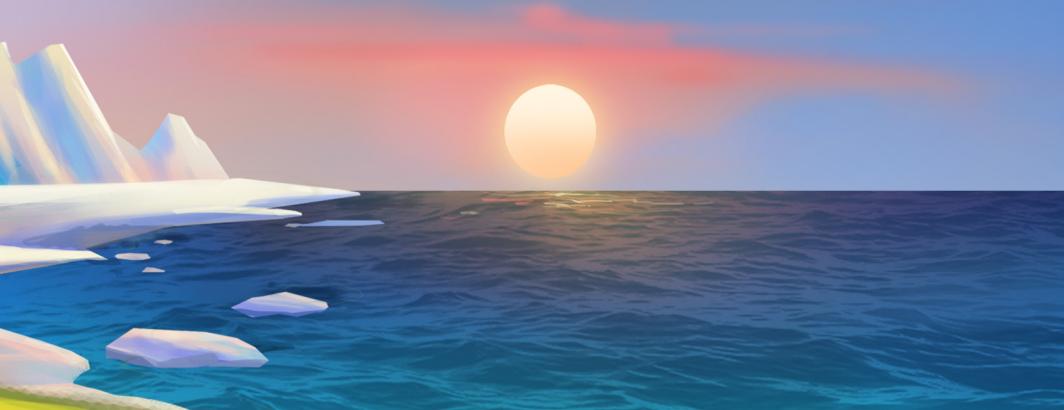
Environmental protection

- Huawei's products and solutions cut power consumption by 10-15%
- We reuse more than 80% of returned products



Healthy and harmonious ecosystem

- We work to ensure employee growth and maximize value, and actively contribute to the communities where we operate
- We also work with all industry partners to build a healthy and harmonious industry ecosystem



**We are committed to
bringing digital to every person,
home and organization for a fully
connected, intelligent world**

